

**DRAFT**

**CEN Workshop Agreement**

**‘Responsible Remote Gambling Measures’**

**30 September 2010**

**Warning**

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Recipients of this interim draft are invited to submit their comments and documented supporting suggestions, using the template provided.

This CEN Workshop Agreement has been drafted and approved by a Workshop of representatives of interested parties, the constitution of which is indicated in the foreword of this Workshop Agreement.

The formal process followed by the Workshop in the development of this Workshop Agreement has been endorsed by the National Members of CEN but neither the National Members of CEN nor the CEN Management Centre can be held accountable for the technical content of this CEN Workshop Agreement or possible conflicts with standards or legislation.

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## Foreword

This document is a working document.

The CWA sets out the Control Measures required to achieve the promotion of responsible remote gambling.

The objective of the CEN Workshop on 'Responsible Remote Gambling Measures' is to create a policy tool that can be used by policy makers to address the challenges of developing a safe and secure remote gambling environment. By its nature, a CEN Workshop Agreement (CWA) is not legally binding and will therefore be applied on a voluntary basis by participating operators.

Ultimately, the CWA has the potential to inform policy makers of the standards needed to maintain a responsible, safe and secure remote gambling environment and be used as a benchmark for compliance with best practices by operators, software providers, associated service providers and other relevant industry stakeholders in the field of remote gambling.

This CEN Workshop commenced in May 2010 and held its plenary meeting on 6 September 2010.

Participant comments and a public consultation process took place between 25 July and 25 September 2010.

The CEN Workshop involved 28 participants from the remote gambling sector, including representatives of trade associations, licensing authorities, experts on gaming behaviour, associations of players and operators.

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## Introduction

The objective of the CEN Workshop on 'Responsible Remote Gambling Measures' is to develop Control Measures that are capable of adequately protecting customers and ensuring that the remote gambling operators, software suppliers and associated service providers behave responsibly.

The European gambling market has multiple different regulations, directives, standards, codes and rules governing remote gambling and these frequently vary by Member State. In the absence of pan-European regulation, the objective of this Workshop is to develop evidence-based and other appropriate control measures, and self-regulation, as an effective complement to national legislation in order to develop and maintain - cross border - a safe and secure environment for customers throughout the EU.

This document outlines Control Measures that are intended to be reasonably practical and operationally feasible for effective implementation by operators, software suppliers and associated service providers. The objective is to enable customers and policy makers to have access to a set of Control Measures that are easily and consistently understood.

## Application

The requirements of this CWA are generic and are intended to be applicable to trade associations, licensing authorities, operators, software providers and associated service providers in the field of remote gambling.

This document does not in itself impose any obligation upon anyone to follow it. However, such an obligation may be imposed, for example, by legislation or by a contract. In order to be able to claim compliance with this document, the user needs to be able to identify the requirements he/she is obliged to satisfy. The user also needs to be able to distinguish these requirements from other provisions where there is a certain freedom of choice.

Contents of the informative Annex shall not in any way be construed as being Control Measures.

The main activity of a CEN Workshop is the development and publication of the CWA. The CWA is a voluntary standard applicable internationally and does not have the force of regulation.

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# 1 Scope

This CWA specifies the Responsible Remote Gambling Measures for operators, software providers, associated service providers and other relevant industry stakeholders.

The Workshop only concerns remote gaming and betting, and the scope does not include land-based gambling activities. Remote gambling is defined as gaming and betting activities accessed by the customers via the use of the internet, telephone, television and other electronic devices used for facilitating communication.

The Control Measures contained within this CWA are not intended to replace existing legislation, but rather guide and facilitate future regulatory efforts.

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## 2 Normative References

*Not applicable.*

### 3 Definitions

For the purposes of this CWA the following definitions apply:

Term	Definition
“account”	Means a record kept by the operator, which shall at all times be accessible to the customer, which shows the customer’s credit against the operator, taking into account all wagers placed and all prizes won by the customer and any other debits or credits as may be permitted by the applicable terms and conditions.
“affiliate”	Means a third party website administrator providing marketing for an operator for which the affiliate in turn receives financial gain.
“AML”	Means anti-money laundering.
“bonus”	Means the provision of additional economic benefits to a customer as encouragement for further customer activity, not necessarily linked to the customer’s transaction history.
“cash”	Means cash on hand and demand deposits.
“cash equivalents”	Means short-term, highly liquid investments (including payment processor retention reserves) that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.
“clearing inactive accounts”	Means the process whereby an operator transfers funds from an inactive account, to be accounted for separately in the operator’s financial records, and made available to the customer according to the published terms and conditions.
“company”	Means either an operator or software provider, as applicable.
“complaint”	Means a matter of dissatisfaction expressed by a customer which is required to be resolved by the operator.
“compliance officer”	Means a person who has been authorised to act on behalf of a company, in a capacity of ensuring compliance with applicable Control Measures, laws and regulations.
“control measures”	Means the measures contained in this document.
“cooling-off”	Means the process by which a customer voluntarily requests their own account be temporarily locked in order to prevent them from participating in further gambling. The cooling-off period may be anywhere from 24 hours to less than 6 months. It is not the period of time a customer is required to wait after terminating a self-exclusion period.
“combating the financing of terrorism”	Means combating money laundering intended to support terrorist financing. However terrorist financing can also occur when money earned legitimately is provided to terrorist groups for an illegitimate purpose.
“cryptographic controls”	Means controls to hide or obscure the contents of information transfer or stored data. Includes encryption and hash functions
“CFT”	Means combating the financing of terrorism.
“customers”	Means any person who is over the legal age of majority as defined by the

Term	Definition
	Regulatory Authority, and participates in remote gambling.
“deposit”	Means funding paid by the customer via a payment service provider into the customer’s gambling account.
“director”	Means a member of the Board of Directors.
“dispute”	Means a complaint submitted by a customer who has not been resolved by the operator and is consequently escalated to a third party mediator or arbitrator.
“employees”	Means all persons actively employed or engaged with a remote gambling operation.
“FATF”	Means Financial Action Task Force.
“fees”	Means the costs levied to a customer as a result of a funding transaction (deposit or withdrawal) from their gaming account, or other consumer initiated actions that are subject to fees as covered by the published terms and conditions in force.
“financial reconciliation”	Means the matching of transactions with an economic value and noting those transactions where a corresponding match does not exist, for future investigation.
“free play”	Means the participation in games where no deposit was required from the customer and no actual monetary value is attributable to the customer.
“full exclusion”	Means the process by which a customer’s own account is permanently locked in order to prevent them from further gambling.
“gambling software”	Means the application from which the customer accesses the games, customer account information and payment facilities.
“gambling”	Means all types of games involving wagering or betting a stake with monetary value in games in which participants may win, in full or in part, a monetary prize based, totally or partially, on chance or uncertainty of an outcome.
“game pay tables”	Means the illustration, in tabular format, of the game outcome and associated payout.
“gambling site”	Means the website of the operator from which customers can access and/or download gambling software.
“inactive customer account”	An account is considered inactive when there is no customer initiated activity or contact for a period of time defined by the operator in their terms and conditions.
“jurisdiction”	Means the practical authority granted to a formally constituted legal body to deal with and make pronouncements on legal matters and, by implication, to administer justice within a defined area of responsibility.
“licence holder”	Means a company that has received explicit permission to operate one or various games in a specific territory or jurisdiction by a regulator or by the government.
“money laundering”	Means the process(s) by which criminals conceal or attempt to conceal the

Term	Definition
	origin of the proceeds of their or others' criminal activities.
"officer"	Means a person who has been authorised to act on behalf of a company, in a capacity of authority.
"operator"	Means a company conducting remote gambling activities.
"payment requests"	Means a request submitted by a customer to have funds paid out to him from his account.
"payout percentage"	Means the expected percentage of wagers a specific game will return to the customer in the long run. The payout percentage can also be calculated via either a theoretical or simulated approach. The method used for calculation depends on the game type.
"payout"	Means the economic value gained by the customer occurring from a favourable outcome of a game.
"play for gain"	See "real money"
"poker robots"	Means computer software utilised in a poker game to simulate customer activity.
"prize"	Means credits with an economic value presented to a customer in recognition of the occurrence of a pre-defined event, in favour of the customer.
"products"	Means the various types of remote gambling offerings, including, but not limited to, casino, poker, bingo and sportsbook.
"promotion"	Means the provision of additional economic benefits to a customer as encouragement for further customer activity.
"promotional material"	Means the distribution of information to customers relating to offers and incentives for the customers to gamble at the operator.
"rake"	Means the scaled commission fee taken by an operator operating a poker game.
"random number generator"	Means a computational or physical device designed to generate a sequence of numbers or symbols that lack any pattern.
"real money"	Means the participation in gambling utilising funds and promotions attributable to the customer.
"registration"	Means the process of a customer providing the required information and taking the appropriate steps in order to open a customer account.
"Regulatory Authority"	Means a local, regional or national authority giving explicit permission to operate one or various forms of gambling on a specific territory or jurisdiction.
"rules"	Means any terms and conditions applicable to a participant of a game. Rules detail the expected action and consequential result of a game.
"self-exclusion"	Means the process by which a customer voluntarily requests their own account be locked for a minimum period of 6 months in order to prevent them from further gambling.

<b>Term</b>	<b>Definition</b>
“SPAM”	Means the use of electronic messaging systems to send unsolicited bulk messages indiscriminately.
“software providers”	Means a company which develops and manages the remote gambling software.
“stake”	Means the economic value which the customer, or any third party on his behalf, has to commit in order for the customer to participate in a game and which he can lose, wholly or in part, following the result of the game.
“system-wide regression test”	Means any type of software testing that seeks to uncover software errors by partially retesting a modified program. The intent of regression testing is to provide a general assurance that no additional errors were introduced in the process of fixing other problems.
“territories”	Means an area marked off for administrative or other purposes under the jurisdiction of a governing body.
“theoretical statistical return percentage”	Means the expected payout percentage from a game to a customer using optimal strategy.
“timeout receipts”	Means deposits made by a customer where the payment processor experienced a communication error while the transaction was pending. The customer’s deposit has been deducted from their funding account but does not reflect on the recipient account until manual rectification has taken place.
“uncontested funds”	Means funding with an economic value in a customer’s account for which the operator has no claim in favour of these funds.
“underage individuals”	Means any person who is not over the legal of age majority as defined by the Regulatory Authority.
“users”	Means operators, software providers and relevant service providers supporting and subscribing to these Control Measures.
“verification”	Means the process of obtaining evidence, often identification documentation, substantiating an individual’s claims of identity.
“virus”	Means a software program capable of reproducing itself and usually capable of causing great harm to files or other programs on the same computer.
“winnings”	Means monetary and non-monetary rewards in favour of the customer, arising from remote gambling activity.
“wins”	See “payout”.
“withdrawal”	Means the funding withdrawn by a customer from their gambling account.

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## 4 Responsible Remote Gambling Control Measures

The Control Measures are allocated to 9 different Control Objectives relating to responsible remote gambling.

Control Objectives are statements of the desired result or purpose to be achieved by the effective implementation of the Control Measures.

The Control Objectives contained within this document are referred to below.

### 1. The protection of vulnerable customers

The users of this document are committed to promoting socially responsible gambling, and working with customers, employees and relevant industry stakeholders to help combat problem gambling. Users should ensure that proper controls are established, implemented and enforced, and that gambling takes place in a responsible environment.

### 2. The prevention of underage gambling

The users of this document should seek to implement all reasonable measures that prevent underage individuals from accessing gambling products. Users should ensure these measures address appropriate age verification, and with help from industry stakeholders and governments, work to maximise the coverage, quality and effectiveness of near real-time verification.

### 3. Combating fraudulent and criminal behaviour

Customers should be protected from fraud or criminal behaviour, and strict security measures and gambling supervision should be implemented and enforced to prevent fraudulent activity and any transactions suspected of being potentially connected to money laundering or other criminal activity in compliance with the EU Third Money Laundering Directive (Directive 2005/60/EC).

### 4. Protection of customer privacy and safeguarding of information

Users should ensure that the privacy and confidentiality of all customer information submitted at any point in time is maintained and protected from unauthorised or unnecessary disclosure in compliance with the EU Directive on Data Protection (Directive 95/46/EC) and the e-Privacy Directive (Directive 2009/136/EC).

### 5. Prompt and accurate customer payments

Users should ensure prompt and accurate processing of winnings and payment requests, subject to appropriate and necessary checks and verification, and compliance with the EU Distance Selling Directive (Directive 97/7/EC) where applicable.

### 6. Fair gaming

Users are committed to ensuring that gaming products are subjected to continuous and rigorous independent assessment to ensure products continue to operate in a fair and random manner, and in accordance with published rules.

## **7. Responsible marketing**

Users should endeavour to employ well balanced advertising and marketing campaigns in line with responsible gambling good practices and in compliance with the EU Unfair Commercial Practices Directive (Directive 2005/29/EC) and Distance Selling Directive (Directive 97/7/EC).

## **8. Commitment to customer satisfaction and support**

Users are committed to providing customers with an enjoyable gaming experience with access to 24/7 support, where they can be assured of timely attention to complaints and resolution of disputes. Where applicable, users should ensure compliance with the EU Distance Selling Directive (Directive 97/7/EC).

## **9. Secure, safe and reliable operating environment**

Users should operate gambling products within an internal control environment that is in line with good practice and which supports the objectives of a secure, safe and reliable environment.

The Control Measures are as follows:

### **1. The protection of vulnerable customers**

#### ***Links and information***

- 1.01 The homepage of the operator websites should contain a clear link to the website of at least one organisation trained to assist problem gamblers, and a responsible gambling page containing the following:
- A brief statement of the operator's commitment to responsible gambling.
  - A warning that gambling could be harmful.
  - Advice on responsible gambling and where available a link to sources of help, including helpline numbers.
  - An accepted and simple self-assessment process to determine risk potential.
  - A list of customer protection measures that are available on the site and details of how to access to these measures.
  - Promotional material should not be displayed on this page.
- 1.02 Messages of an operator's support for the provision of problem gaming treatment, research or education initiatives should not be misleading.
- 1.03 Downloaded gambling software should contain a clear reminder to the customer about responsible gambling and a link to the responsible gambling page.

- 1.04 Direct communication with the customer should carry a responsible gambling message, where practical.
- 1.05 A clearly visible clock should be available for use by the customer at all times.
- 1.06 The denomination of each credit should be clearly displayed on the games screen and the currency unit should be clearly stated where multiple currency game play is available.
- 1.07 Customers should have remote access to their account balance at all times.
- 1.08 Customers should be provided with reliable and remote access to their account history dating back for a minimum period of 60 days, and offline access dating back for a minimum period of 6 months, including all deposits, withdrawals, wagers, wins, losses, fees and bonuses.
- 1.09 Free play games websites should provide links to the same age restriction, responsible gambling, and customer protection information as the real money sites, but need not be subject to the same verification process.
- 1.10 Multiple language websites should provide all information concerning age limits, responsible gambling, and customer protection in the relevant languages.

#### ***Deposit limits***

- 1.11 Customers should be able to request the setting of their own deposit limits.
- 1.12 There should be a clear link from the deposit page to the facility to set deposit limits or to the Responsible Gambling page.
- 1.13 The operator should enable the customer to set and review their deposit limit without undue delay through the website and/or through contact with customer services. A request to decrease a deposit limit should be implemented immediately. However, if a customer wants to increase a deposit limit previously set, a minimum waiting period of 24 hours should apply.

#### ***Cooling-off and self-exclusion***

- 1.14 Operators should offer customers a cooling-off period from gambling activity, and reasonable endeavours should be made to prevent marketing to these customers.
- 1.15 Operators should offer self-exclusion for a minimum of 6 months. The customer should, in addition, be able to request a longer exclusion period within operator defined increments.
- 1.16 Once the customer has selected the self-exclusion option, the following is required:
- The account should be locked and any funds in the account paid out, subject to appropriate and necessary checks and verifications.
  - Best endeavours should be made to prevent marketing to these customers.
  - The customer should be provided with contact information for an organisation trained to assist problem gamblers, and encouraged to contact this organisation.
- 1.17 Cooling-off and self-exclusion procedures and conditions should be clearly communicated on the responsible gambling page.
- 1.18 A third party making an application for a customer's self-exclusion should be properly identified. Taking into consideration relevant local legal and regulatory requirements,

the appropriate manager should give due consideration to the course of action.

- 1.19 Training should be provided to customer service employees on the issues of problem gambling and to ensure the prompt and efficient handling of correspondence relating to self-exclusion and cooling-off. Refresher courses should be undertaken as and when needed.

***General***

- 1.20 A customer should not be given credit or allowed a negative balance unless the Regulatory Authority permits it and adequate measures have been taken to establish the financial standing of the customer and the customer has clearly consented to honour consequential debts.
- 1.21 A designated senior management staff member should be appointed by each operator to assume responsibility for the implementation and monitoring of responsible gambling practices.
- 1.22 Relevant third party and business partner contractual terms and conditions should provide the operator the right to terminate the contract where that third party's conduct conflicts with the operator's responsible gambling program.

## **2. The prevention of underage gambling**

***Links and information***

- 2.01 The homepage of the operator's websites should prominently display an age restriction determined by the Regulatory Authority, which links through to a clear message about underage play.
- 2.02 The operator's responsible gambling page should provide a link to a recognised filtering programme to assist customers/parents in preventing minors from accessing gambling sites.
- 2.03 The operator's website terms and conditions should state that no customer below the legal age of gambling is permitted to participate in remote gambling activities.

***Registration and verification***

- 2.04 The registration process should include a clear message regarding underage play.
- 2.05 Customer registration should require the customer to provide the following minimum information: name, age, address and unique username and password details.
- 2.06 Age and customer verification should be conducted in accordance with a formal documented process, and should include operator and third party verification checks, where feasible and available.
- 2.07 Operators should work with reputable verification service providers to improve coverage and quality of verification services available.

***Free play sites***

- 2.08 Free play sites should not award cash or cash equivalents unless the customers have been successfully age verified.
- 2.09 If registration is required prior to potential customers being allowed to "Play for Free", the operator's registration process should include confirmation of age.

***Dealing with identified underage customers***

- 2.10 Operators should have a clear documented policy which is applicable in the event that an underage individual is identified.
- 2.11 Operators should immediately lock the account of any underage or suspected underage person found to have accessed its services.
- 2.12 The operator should have in place an appropriate system for refunding the value of all deposits should a customer, subsequent to registration, be identified as underage.

***General***

- 2.13 Best endeavours by the operators should be made to prevent advertising that is targeted towards underage individuals, and should not portray anyone underage in any gambling adverts or promotional material.
- 2.14 Training should be provided to all employees involved in the operator's age verification process, including training on the process to follow in the event that instances of a need for additional verification are identified.

**3. Combating fraudulent and criminal behaviour*****EU Directive***

- 3.01 All operators should be aware of and adhere to any relevant laws that are applicable in their licensing jurisdictions. This includes the EU Third Money Laundering Directive.

***Responsibility and ownership***

- 3.02 Operators should implement an AML policy approved and supported by senior management which will provide reasonable security measures to prevent transactions which are potentially connected to money laundering.
- 3.03 A designated senior management staff member should be appointed by each operator to assume responsibility for the implementation and monitoring of AML systems.
- 3.04 Money laundering control requirements between operators and service providers should be clearly defined.
- 3.05 Training and guidance should be provided to employees on the operator's policy to ensure the prompt identification, escalation and reporting of fraud and AML practices.

***Account funding and transfers***

- 3.06 No physical cash or non-electronic methods of payment should be used to fund an account
- 3.07 Transfers of funds between customer accounts should be conducted through a formal documented process in compliance with the operator's AML policy.
- 3.08 The operator's terms and conditions should declare controls applicable over funds transferred between customers.

***Detecting and reporting of criminal and suspicious behaviour***

- 3.09 AML policies and procedures should cater for the identification, escalation and reporting of unusual or suspicious activities, including investigating material or unusual deposits, withdrawals and customer accounts where little or no gambling activity takes

place.

- 3.10 The operator's AML practices should include the provision of suspicious transaction reports to the relevant national financial investigation unit and international institutions.
- 3.11 No deposits or payouts should be made to a customer's account where there is reason to suspect money laundering or terrorist activity or where the deposit or payout exceeds €2,000 (whether in a single transaction or a series of transactions which appear to be linked) unless the customer has been properly identified
- 3.12 A legal disclaimer should be displayed on the operator's web site stating that any criminal or suspicious activities may be reported.
- 3.13 Director, officer and employee contracts should contain a clause prohibiting "tipping off" in the event that criminal or suspicious activities are identified.

***Record retention***

- 3.14 Records of customer financial transactions that individually or cumulatively exceed €2,000 should be retained in accordance with the retention requirements of the operator's licensing jurisdiction.
- 3.15 All information regarding changes to customer details should be logged and the validity of requests for significant changes (e.g. changes to customers' names and banking details) should be substantiated.
- 3.16 Funds should be remitted by the operator to the customer only to the same account from which the funds originated, unless otherwise provided for by local AML laws.
- 3.17 Customer verification documents should be retained in accordance with the retention requirements of the operator's licensing jurisdiction.

## **4. Protection of customer privacy and safeguarding of information**

***EU Directives***

- 4.01 Confidential customer information submitted at any point in time should be protected from unauthorised or unnecessary disclosure in line with the EU Directives on Data Protection and e-Privacy.

***Policies and procedures***

- 4.02 The operator's privacy policy should state the minimum information that is required to be collected, the purpose for information collection, the conditions under which information may be disclosed and the controls in place to prevent the unauthorised or unnecessary disclosure of the information.
- 4.03 Multiple language websites should display the operator's privacy policy in the relevant languages.
- 4.04 Terms and conditions that require acceptance from customers during registration should clearly state the operator's privacy policy. Customer consent of the terms and conditions is required prior to successful registration.

***Safeguarding of information***

- 4.05 Customer credit card numbers stored on the system should be secured from unauthorised use.

- 4.06 The operator should take all reasonable steps to ensure that any information supplied by customers is kept up to date and that customers are provided access to their confidential information.
- 4.07 Director, officer and employee contracts should contain a “confidentiality” clause prohibiting the unauthorised or unnecessary disclosure of customer information.

## 5. Prompt and accurate customer payments

### *EU Directive*

- 5.01 Registration, deposit and withdrawal procedures and conditions should comply with the EU Distance Selling Directive where applicable and be clearly communicated to customers.

### *Registration, information and payment process*

- 5.02 The operator’s website terms and conditions should state that only customers legally permitted by their respective jurisdiction can participate in gambling activities.
- 5.03 Payments to and from customers should be conducted according to a formal documented process.
- 5.04 The detection and correction of timeout receipts should be conducted in accordance with a formal documented process.
- 5.05 Operators should ensure prompt and accurate processing of payments subject to appropriate and necessary checks and verifications.
- 5.06 All information regarding receipts and payments should be logged and retained by the applicable parties.
- 5.07 Financial reconciliations performed for payments and receipts should be reviewed and approved.
- 5.08 Customer account related queries should be promptly addressed.

### *Locking of accounts*

- 5.09 The locking of customer accounts should be conducted through a formal documented process.
- 5.10 Any uncontested funds left in an account, previously de-activated by the operator, should be remitted to the owner of the funds, upon request and subject to published terms and conditions.

### *Sufficiency of operator funds*

- 5.11 The operator’s liability for customer balances, pending cash-ins and guaranteed prizes should be separately identifiable at any point in time, and operators should demonstrate sufficient cash and cash equivalents to pay these balances.

### *Inactive accounts*

- 5.12 If the operator adopts a policy of clearing inactive customer accounts, then customers should be informed prior to clearing of the account, and this policy should be clearly stated in the operator’s terms and conditions.

## 6. Fair gaming

### ***Policies and procedures***

- 6.01 Operators should implement a product testing policy, approved and supported by its senior management, which will provide for the testing of all products for fairness and randomness.
- 6.02 The policy should make provision for the internal and external testing of product fairness and randomness.

### ***Payout percentage, randomness and other fairness testing***

- 6.03 Testing of fairness and randomness of products should be conducted prior to, and subsequent to the operation of the games and/or betting products.
- 6.04 All major changes should be individually tested and a system-wide regression test should be completed at least annually.
- 6.05 Payout percentage reviews should be conducted on a regular basis to verify the actual return to the customer against the theoretical/estimated return.
- 6.06 The financial data log files should be reconciled to movements on the operator / customer accounts to ensure accuracy and completeness of data used in output-based payout percentage and RNG testing.
- 6.07 The theoretical statistical return percentage for a particular game type should be no less than that of the equivalent game in free play mode.
- 6.08 The results of games ought to be random, except where clearly disclosed if different game-rules apply.
- 6.09 The output obtained through the use of the random number generator ("RNG") in games should be proven to be:
- Statistically independent.
  - Uniformly distributed over their range.
- 6.10 Significant wins for slot games should be verified and distributed among an acceptable population of customers.
- 6.11 "Near-miss" game results should not be falsely displayed by substituting one losing outcome with a different losing outcome.
- 6.12 Where a game simulates a physical device:
- The visual representation of the device ought to correspond to the features of the physical device.
  - The probability of any event occurring should be as for the actual physical device except where deviations are clearly displayed to the customers.
- 6.13 Where the game simulates multiple physical devices that would be expected to be independent of one another, each simulated device should be independent of the other simulated device.
- 6.14 Where the game simulates physical devices that have no memory of previous events, the behaviour of the simulations should be independent of the behaviour of previous simulations.

**Game rules and other customer information**

- 6.15 The design and operation of games should be strictly in accordance with the specified game rules, and should not deviate from those rules.
- 6.16 Game rules should be date stamped and made available to the customer at all times, and should be tested on an annual basis.
- 6.17 Changes to rules and pay tables should not be retrospective in their effect.
- 6.18 The game pay tables should be available to the customer during games of chance.
- 6.19 Multiple language websites should provide game rules in the relevant languages.

**Anti-collusion and anti-deception measures**

- 6.20 Preventative and detective controls or technology should be in place to ensure that the prospect of cheating through collusion (external exchange of information between different customers) is prevented.
- 6.21 If poker rooms employ poker robots these should be clearly identifiable as such to customers and must not be used to provide misleading information about a site's popularity.
- 6.22 Under their terms and conditions, poker rooms should not permit the use of robots by customers with a view to providing them with an advantage over other customers, and should have procedures in place to monitor the rooms for robots and, upon detection stopping their use.
- 6.23 For sportsbetting there should be procedures for identifying suspicious betting transactions and patterns which might identify a threat to the sport's integrity or an offence of cheating. Where a threat is identified there should be a procedure for notifying the relevant sporting body or Regulatory Authority.

**Betting risk management**

- 6.24 Effective risk control mechanisms should be in place for managing events offered, bet sizes and prices, taking into consideration available cash and cash equivalents.

**7. Responsible marketing****EU Directives**

- 7.01 Advertisements and marketing activities should comply with the EU Unfair Commercial Practices and Distance Selling Directives where applicable.

**Advertising content**

- 7.02 Advertisements should contain factually correct information and should not be false or misleading, particularly with regard to customer winnings.
- 7.03 Advertisements should not entice the underage to gamble, and should not be displayed in media that is clearly targeted at the underage.
- 7.04 Customers should not be encouraged to chase their losses or re-invest their winnings.
- 7.05 Advertisements and promotional content should be within the spirit of responsible gambling.
- 7.06 At no time should it be suggested that gambling is a means of solving financial

difficulties.

7.07 Terms and conditions applicable to promotional activities should be clearly displayed, date and time stamped, and should not be unreasonably altered subsequent to the wagering activity.

7.08 Direct advertisements and promotional communication should carry an age restriction warning where practical.

***Unauthorised marketing activity***

7.09 An operator should not knowingly engage in the distribution of SPAM either directly or through a third party.

7.10 Email, SMS and bonus advertisements should have an unsubscribe, or opt out, facility.

7.11 The operator should not exploit its relationship with the customer by any unauthorised activity on the customer's computer system.

***Third party marketing activities***

7.12 Operators should ensure that an affiliate and/or third party performing advertisements on their behalf is aware of and is willing to take appropriate steps to abide by the Control Measures.

7.13 If the operator becomes aware of an affiliate and/or third party behaving in a manner that contravenes these Control Measures, the operator should take reasonable steps to ensure that the affiliate ceases that behaviour or that the affiliate and/or third party contract is terminated.

## **8. Commitment to customer satisfaction and support**

***EU Directive***

8.01 Operators should comply with the EU Distance Selling Directive where applicable.

***Operator dispute resolution***

8.02 Contact information for complaints and dispute resolution should be readily accessible on the operator websites.

8.03 Customers should be able to log complaints and disputes on a 24/7 basis.

8.04 Where possible websites should aim to provide assistance and guidance to all customers on complaints and disputes in the same language as the content of the site.

8.05 The resolution and escalation of customer complaints should be conducted in accordance with a formal documented process.

8.06 Operators should keep records of all customer correspondence relating to a complaint and dispute for an appropriate period of time.

***Third party dispute resolution***

8.07 An independent third party should be available for mediation or resolution of disputes.

8.08 The third party should be required to keep records of all customer correspondence relating to a dispute for an appropriate period of time.

## 9. Secure, safe and reliable operating environment

### ***Responsibility and ownership***

- 9.01 Operators should appoint a Compliance Officer, who will assume overall responsibility for compliance with the controls specified within the Control Measures.
- 9.02 The appointed Compliance Officer should:
- Be responsible for any other staff members appointed in terms of these Control Measures, for example responsible gambling and AML officers.
  - Ensure that training and awareness programmes, specified within the Control Measures, are conducted on an annual basis or more frequently if required within the operator organisation.
  - Ensure that processes, policies and procedures required for compliance are established, implemented and maintained.
  - Have the responsibility and authority to regularly report compliance with the Control Measures to senior management.

### ***Legal and regulatory requirements***

- 9.03 Operators should keep financial transaction records in accordance with the retention requirements of their licensing jurisdiction.
- 9.04 Operator websites should display the name of the operator and the address of its registered office.
- 9.05 Operators should have a legal operating license from a European regulatory authority, which should be prominently displayed on the operator's websites.

### ***Accounting and record keeping***

- 9.06 Operators should keep records in a manner that will allow the timely preparation and audit of financial statements and accounts.
- 9.07 Operators should commit to an annual audit of financial statements and accounts performed by a reputable external audit firm.
- 9.08 Operator websites should prominently display date stamped contractual terms and conditions applicable to gambling activities.
- 9.09 General "terms and conditions should be available to print or download at any time.

### ***Information and security environment***

- 9.10 Security policies and procedures should be documented and communicated to relevant employees, and reviewed at least annually or in the event of material changes.
- 9.11 Security policies and procedures should be implemented and monitored. Risk-based internal and external security reviews should be conducted at least annually or in the event of material changes.
- 9.12 Physical security perimeters should be in place to ensure restricted access to authorised personnel to areas that contain information and information processing facilities and to reduce the risk of environmental threats and hazards to equipment.

- 9.13 Relevant third party and business partner contractual terms and conditions should cover all appropriate security requirements.
- 9.14 Virus scanners and/or detection programs should be installed on all pertinent information systems. These programs should be updated regularly to scan for new strains of viruses.
- 9.15 Controls should be in place for changes to information processing facilities and systems in order to reduce the risk of security or system failures.
- 9.16 All customers should be verified through the use of an account identifier/password pair, or by any other means that provide equal or greater security (e.g. digital certificates), prior to being permitted to participate in gambling activities.
- 9.17 All system users should have their identity verified with an account identifier/password pair, or by any other means that provide equal or greater security, prior to being permitted to access the system.
- 9.18 All customer deposit, withdrawal or adjustment transactions should be subject to strict security control and should be maintained in a system audit log.
- 9.19 Information involved in online transactions should be protected to prevent incomplete transmission, mis-routing, unauthorised message alteration, unauthorised disclosure, unauthorised message duplication or replay.
- 9.20 A policy on the use of cryptographic controls for protection of information should be developed and implemented.

***Business continuity and disaster recovery***

- 9.21 Backup and recovery procedures should be in place to ensure appropriate data and information (e.g. logs and financial information) are backed up on a regular basis and can be restored in the event of a disaster.
- 9.22 Backup and disaster recovery responsibilities and procedures between software providers and operators should be clearly defined.
- 9.23 The system should enable customers to complete interrupted games, within a reasonable timeframe, whether from loss of communication with the end-player device or an event on the system.
- 9.24 All information required for completing an incomplete game should be recoverable by the system.
- 9.25 All transactions involving customer funds should be recoverable by the system in the event of a failure or malfunction.
- 9.26 If a operator has reason to believe or to suspect that an interruption has been caused, or a transaction affected by illegal activity, the operator may withhold payment pending further investigation.

***Software development and maintenance***

- 9.27 A development methodology for software and applications should be defined, documented and implemented.
- 9.28 All documentation relating to software and application development should be available and retained for the duration of its lifecycle.
- 9.29 Change control procedures should be implemented in line with the change

management policy and should cater for the following:

- Approval procedures for changes to software.
- A policy addressing emergency change procedures.
- Procedures for testing and migration of changes.
- Segregation of duties between the developers, quality assurance team, the migration team and users.
- Procedures to ensure that technical and user documentation is updated as a result of a change.
- Procedures to ensure that security control requirements are specified for new information systems, or enhancements to existing information systems.

9.30 The test environment ought to be isolated physically and logically from the live operational systems.

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## 5 Annex A (Informative) – Non-Exhaustive List of Existing Responsible Gambling Regulations, Measures and Codes

- United Kingdom Gambling Commission Codes of Practice (see [link](#))
- Isle of Man Online Gambling Regulations (see [link](#))
- Malta Lotteries and Gaming Authority Remote Gaming Regulations (see [link](#))
- Maltese Standard MSA1600:2008 “Remote Gaming – Operators Management System – Requirements”.
- Gibraltar Code of Practice for the Gambling Industry (see [link](#))
- Swedish Presidency Progress Report ‘Legal framework for gambling and betting in the Member States of the European Union’, doc 16571/09 (see [link](#))
- EGBA Standards (see [link](#))
- RGA Social Responsibility Code (see [link](#))
- eCOGRA’s Generally Accepted Practices (eGAP) (see [link](#))
- European Lotteries
  - Responsible Gaming Standards (see [link](#))
  - Code of Conduct on Sportsbetting (see [link](#))
- IAGRA eGambling Guidelines (see [link](#))
- Interactive Gaming Council
  - Code of Conduct (see [link](#))
  - Responsible Gambling Guidelines (see [link](#))
  - Advertising Code of Practice (see [link](#))
- Ehrenkodex VEWU
- ESSA Code of Conduct (see [link](#))
- Global Gambling Guidance Group (G4), e-Gambling Code of Practice (see [link](#))